



# **Diverse Subcontractor and Supplier Outreach**

**December 1, 2021  
10:30 a.m. CST**

## **PHASE I**

**OF THE I-10: LA 415 TO ESSEN LANE ON I-10 AND I-12  
CONSTRUCTION MANAGEMENT AT RISK PROJECT**

***The presentation will begin shortly. Please “sign in” by typing your name and company in the Q&A panel at the right side of the screen.***



# **Diverse Subcontractor and Supplier Outreach**

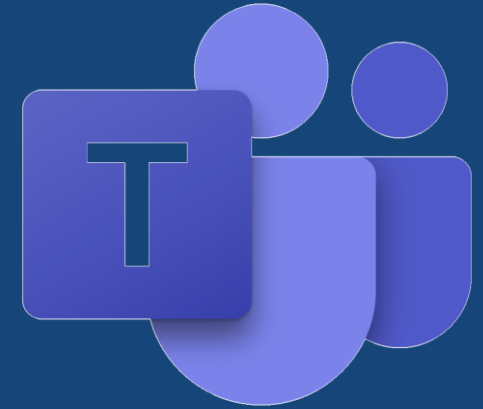
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# Microsoft Teams LIVE – Quick Tips

- All attendees are MUTED and are invited to participate through Q&A throughout the event.
- To ask a question, select Q&A on the right side of screen, type your question, and click send.
- If you experience technical difficulties, please exit event and reenter.
- Attendees may experience a slight delay during slide transition.



***This event is being recorded.***

# Agenda

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- Welcome Remarks
- Kiewit/Boh Team Introduction
- Project Overview
- CMAR Process/Schedule
- Anticipated Subcontract Opportunities
- Working with Kiewit/Boh AJV
- Diversity Commitment
- Questions & Answers
- Staying Connected

# Team Member Introductions

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- John Proskovec - Project Director
- Erich Jones - Structures Manager
- Hugh Harrison - DBE Manager
- Nick Fleming - DBE Outreach and Engagement

# Kiewit/Boh Team Overview



Kiewit Corporation brings nationwide experience on more than \$7.1B of CMAR and design-build projects in 2019 alone. In addition, Kiewit Corporation subsidiaries have completed \$3B worth of projects in Louisiana over the last 15 years.

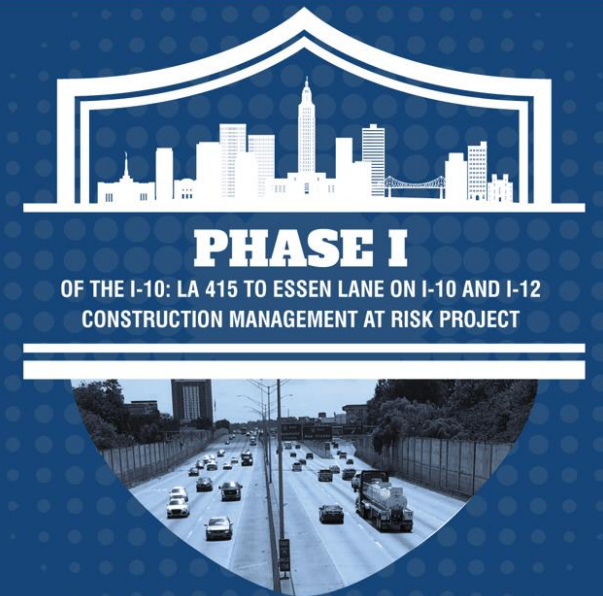
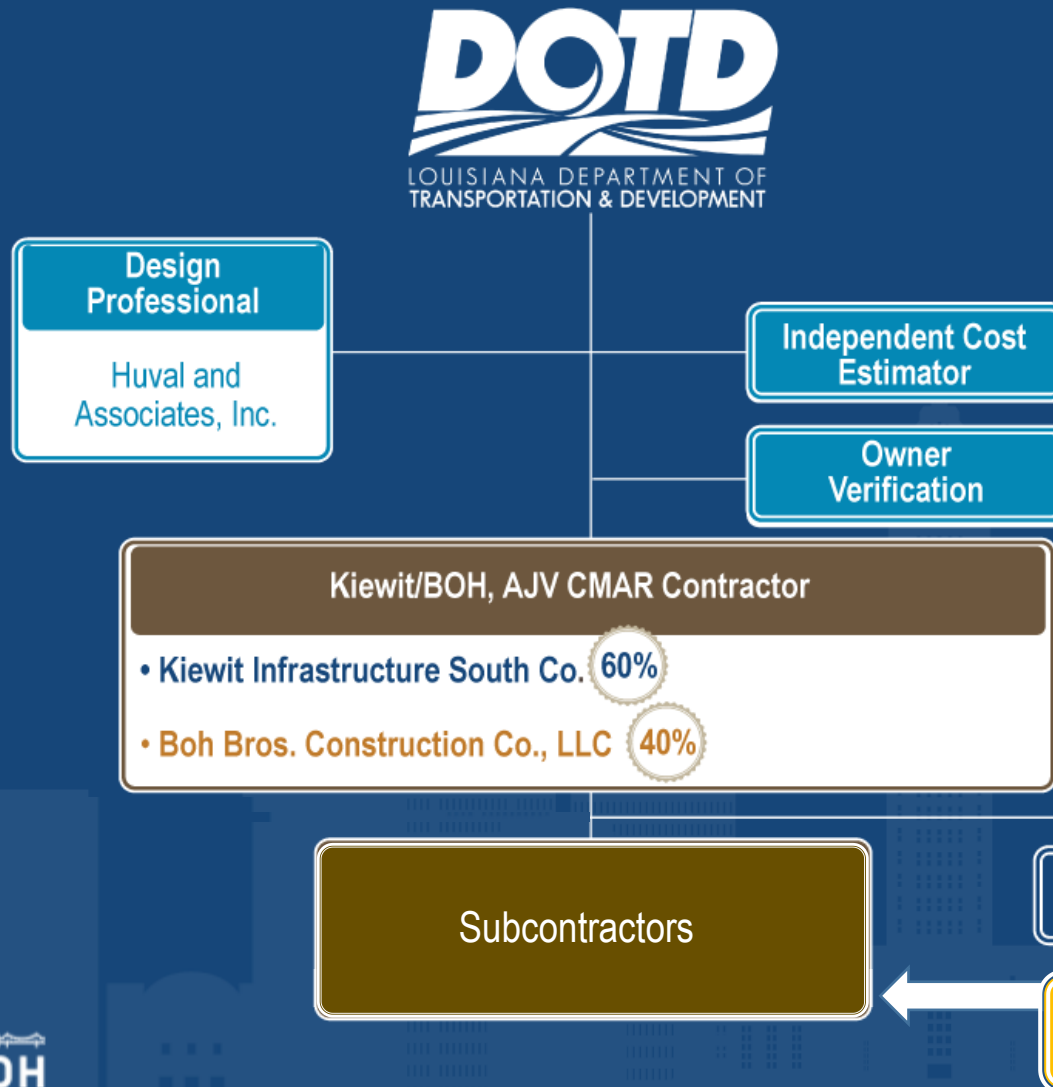


Boh Bros. is a Louisiana born, family-owned, third-generation company built on knowledge, experience, respect and results. For over 110 years Boh Bros. has consistently demonstrated an ability to solve problems and bring predictably superior results to its projects while honorably serving its communities. Boh Bros. has five locations throughout southeast Louisiana, including Baton Rouge.

**Kiewit/Boh, AJV (Kiewit/Boh) is a joint venture between Kiewit Infrastructure South Co. and Boh Bros. Construction Co., L.L.C. (Boh Bros.), with James Construction Group, LLC (JCG) as a major subcontractor.**

***With major Subcontractor: James Construction Group (JCG)***

# Phase I (Segment 1) Project Organization





# Track Record of Successful Partnerships with LA DOTD and the DBE Community

**We are committed to  
exceeding the 15% Goal!**

Project	DBE Goal	Achieved
Wisner Blvd. Bridge Replacement	7%	7.27%
I-10: Clearview Causeway:	7%	20%
LA300 Florissant Hwy – LA300	2.91%	6.92%
I-310: I-10 to US90	11%	15.23%
I-210 Prien Lake Re-Deck and Safety Improvements	6%	7.35%





# Project Overview: I-10: LA 415 to Essen Lane on I-10 and I-12

## Project Description:

The I-10: LA 415 to Essen Lane on I-10 and I-12 CMAR Project is the largest urban interstate reconstruction project in history of the Louisiana Department of Transportation.

The project consists of widening and reconstruction of the I-10 east and west mainlines from four to six lanes. The major improvements include bridge replacement and rehabilitation, interchange and ramp modifications, shoulder widening, and auxiliary lane(s).

## Project Phases:

- **Phase I :** The limits of Phase 1 extend from the Mississippi River Bridge to Essen Lane on I-10.
- **Phase II:** The limits of Phase 2 extend from LA 415 to the Mississippi River Bridge.
- Phases are organized into Segments

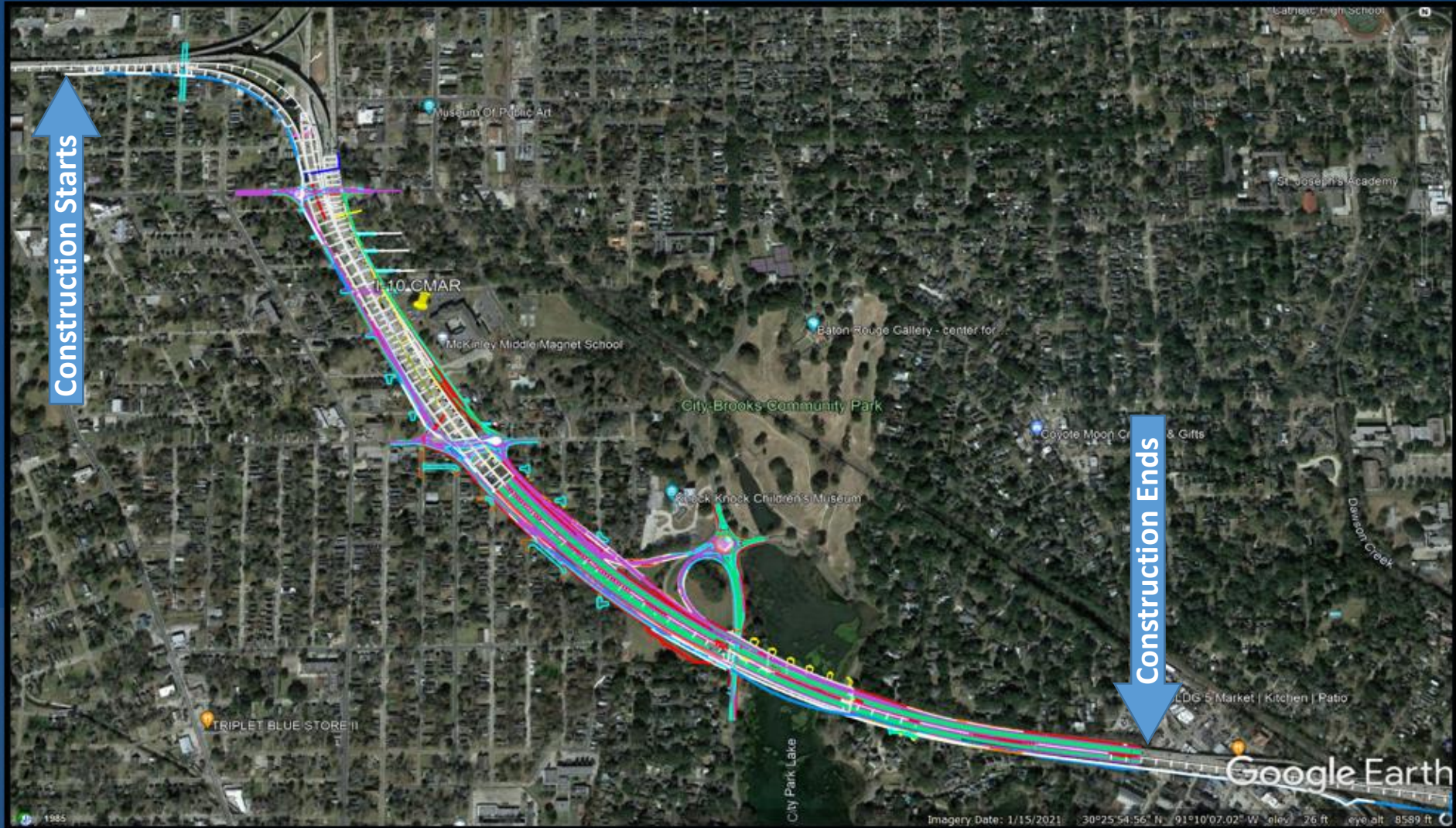
**Kiewit and Boh Bros. Construction, A Joint Venture (Kiewit/Boh) is currently under contract as the Construction Manager at Risk for preconstruction services for Phase 1 (Segment 1).**

# Phase I (Segment 1) Project Details

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- **Owner:** Louisiana Department of Transportation and Development (LA DOTD)
- **Designer:** Huval and Associates
- **Construction Manager at Risk (Pre-Construction):** Kiewit/Boh
- **Contract Type:** Construction Manager At-Risk (CMAR)
- **Construction Services Budget (GMP):** \$395 Million
- **Anticipated Start of Early Work Packages:** Q4 2022
- **DBE Goal:** 15% Construction

# Project Overview: Phase I of the I-10: LA 415 to Essen Lane on I-10 and I-12 – Segment 1 Limits





# LA DOTD Project Goals

- Successful collaboration, communication, and partnering between the CMAR Contractor, the Independent Cost Estimator (ICE), and the Design Professional throughout the Pre-Construction Services Phase;
- Innovative cost savings measures and construction methods that may be utilized to fund additional items of work;
- CMAR Contractor input during design review pertaining to constructability, means and methods, sequencing, temporary works, cost, and schedule to prepare for successful execution of the construction services of this Project;
- Minimized inconvenience to the traveling public during construction;
- Design and construction that minimize impacts to the surrounding property and business owners;
- Innovative means and methods of construction while remaining within the corridor established by the NEPA documents;
- Compliance with the Permits, Mitigations and Commitments outlined in the Environmental Assessment (EA); and
- Completion within the agreed budget and schedule.

# Project Delivery Method: Construction Manager At-Risk

## Construction Manager-at-Risk (CMAR)

The owner hires two firms:  
the designer and the  
construction manager (CM).

The CM acts as a consultant  
during design and as a general  
contractor during construction.



The CM provides constructability input, procures  
equipment and builds the project for a fixed price.

# Project Delivery Method: Construction Manager At-Risk

Construction Management At Risk (CMAR) utilizes a two-part construction contract:

- **PART 1:** Provide Preconstruction Services which may include, but are not limited to, constructability analysis, value analysis, scheduling, site assessments, and cost estimating;
- **PART 2:** Construct the project based on final design plans (or design packages) at an agreed Guaranteed Maximum Price (GMP)

# Construction Manager At-Risk Process

## Reasons for selecting CMAR:

- Project Complexity
- Tight schedule
- Increased quality
- Contractor Input During Design
- High Number of Potential Risks/Risk Allocation
- Scope Flexibility/Maximizing Dollar
- Cost Analysis of Multiple Design Options
- Informed Owner Decision Making

Design-Bid-Build  
(DBB)



CMAR



Design-Build  
(DB)



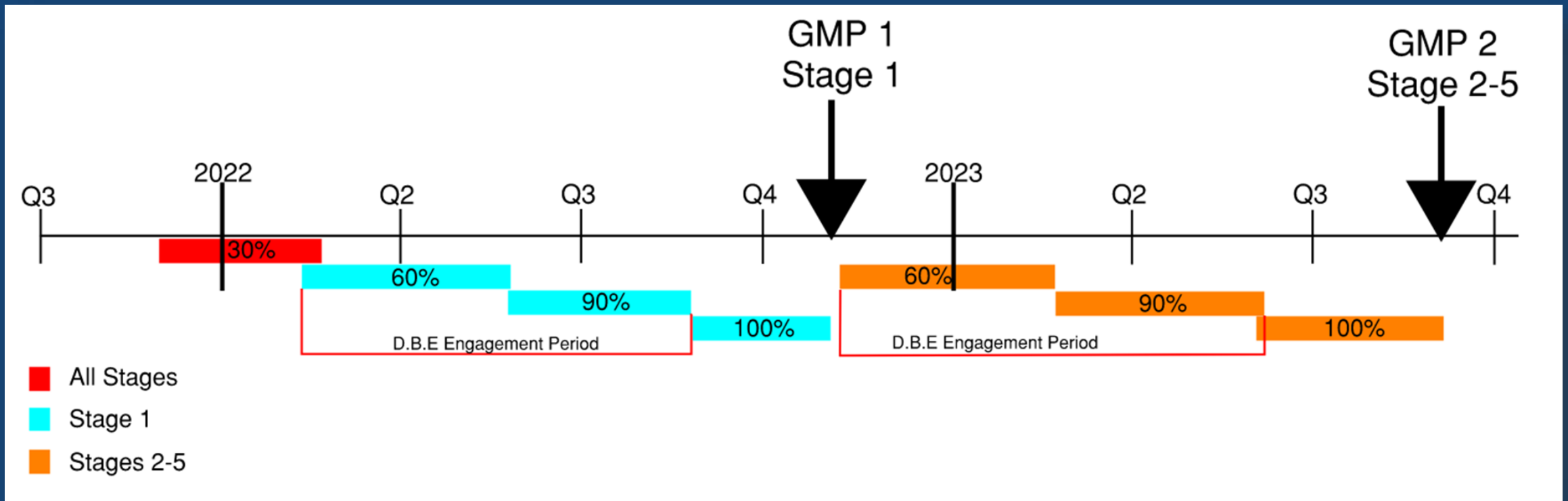


# Anticipated Schedule

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- **November 2020:** LaDOTD Announcement of Selected CMAR Contractor
- **January 2021:** CMAR Pre-Construction Notice to Proceed
- **Q4 2021:** Huval & Assoc. 30% Design Deliverable
- **Q2 2022:** Huval & Assoc. 60% Design Deliverable
- **Q3 2022:** Huval & Assoc. 90% Design Deliverable
- **Q4 2022:** Huval & Assoc. 100% Design Deliverable
- **Q4 2022:** Construction Start

# Phase 1, Segment 1 Pre-Construction Services – Schedule



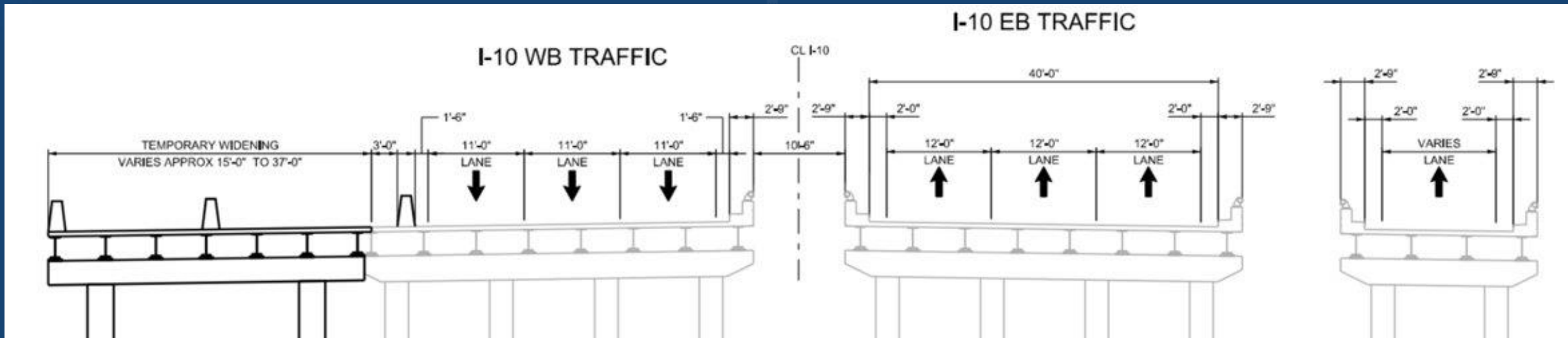
# Phase 1, Segment 1 Construction Services Schedule

Stages of Construction	2022				2023				2024				2025				2026				2027	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
Stage 1 - 9 Months																						
Stage 2 - 12 Months																						
Stage 3 - 9 Months																						
Stage 4 - 12 Months																						
Stage 5 - 6 Months																						

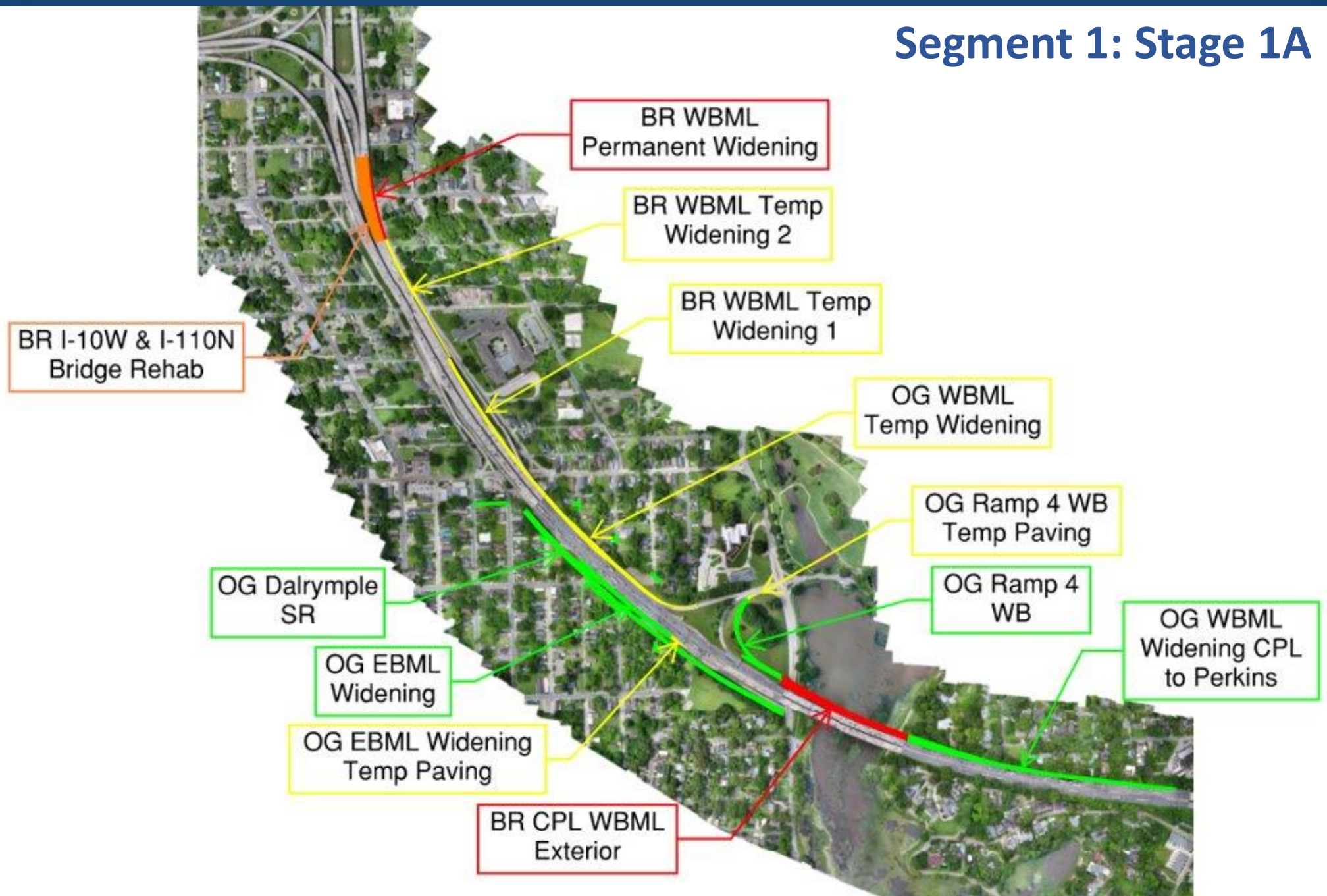
# Stages of Construction (Phase 1, Segment 1)

## Stage 1:

- Build temporary widening and crossovers in preparation to switch traffic in stage 2.
- Build the westbound widening of City Park Lake Bridge and at grade widening sections and retaining walls.



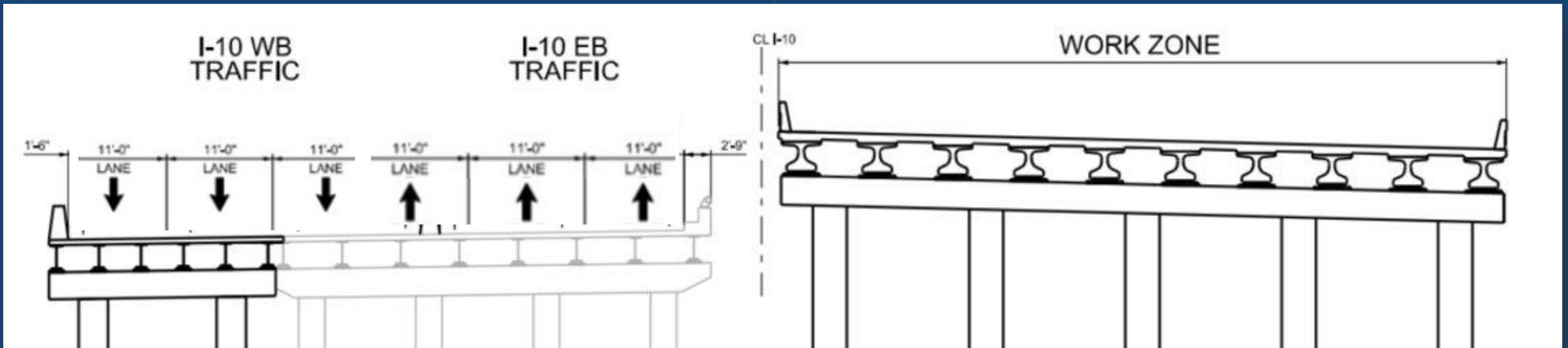
## Segment 1: Stage 1A



# Stages of Construction (Phase 1, Segment 1)

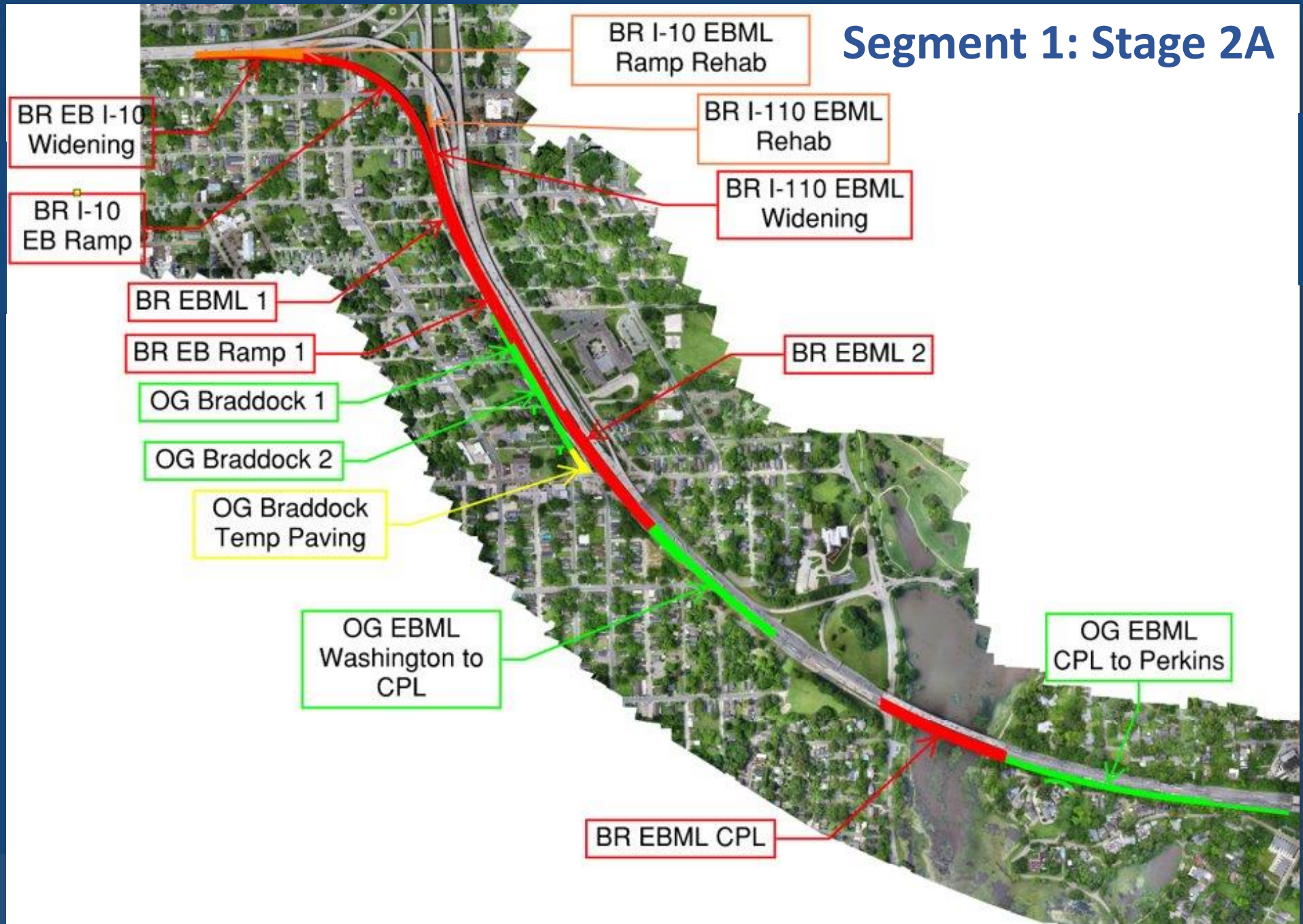
## Stage 2:

- Move traffic from the eastbound bridge to the westbound bridge.
- Remove and replace the eastbound bridge structures and mainline roadways.





## Segment 1: Stage 2A

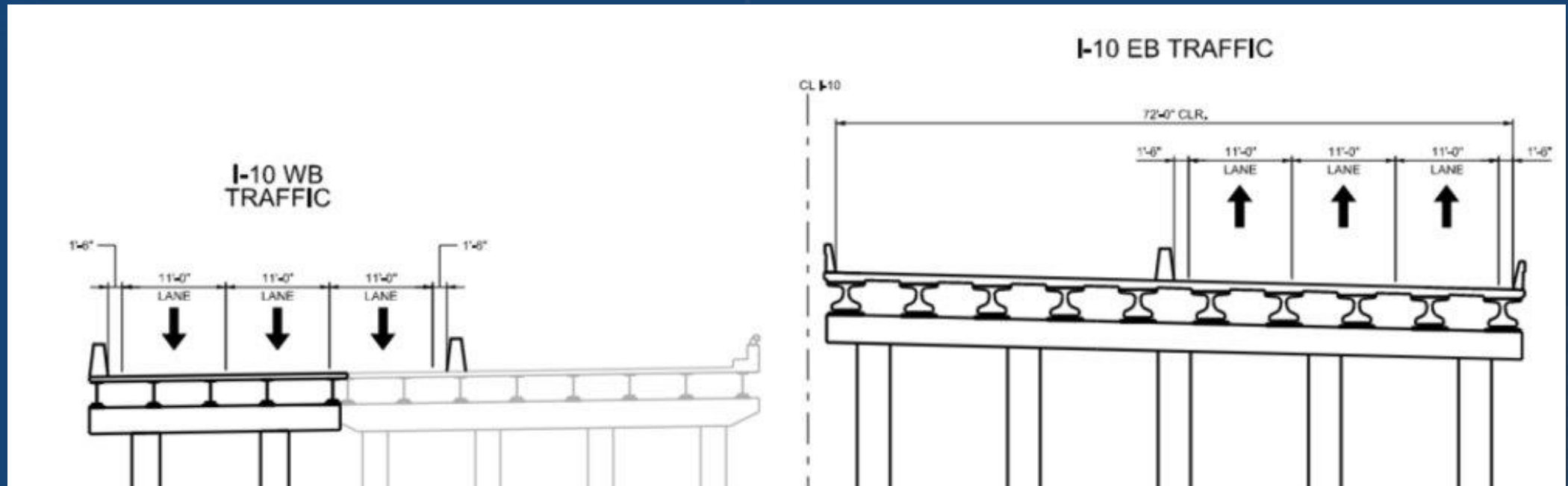




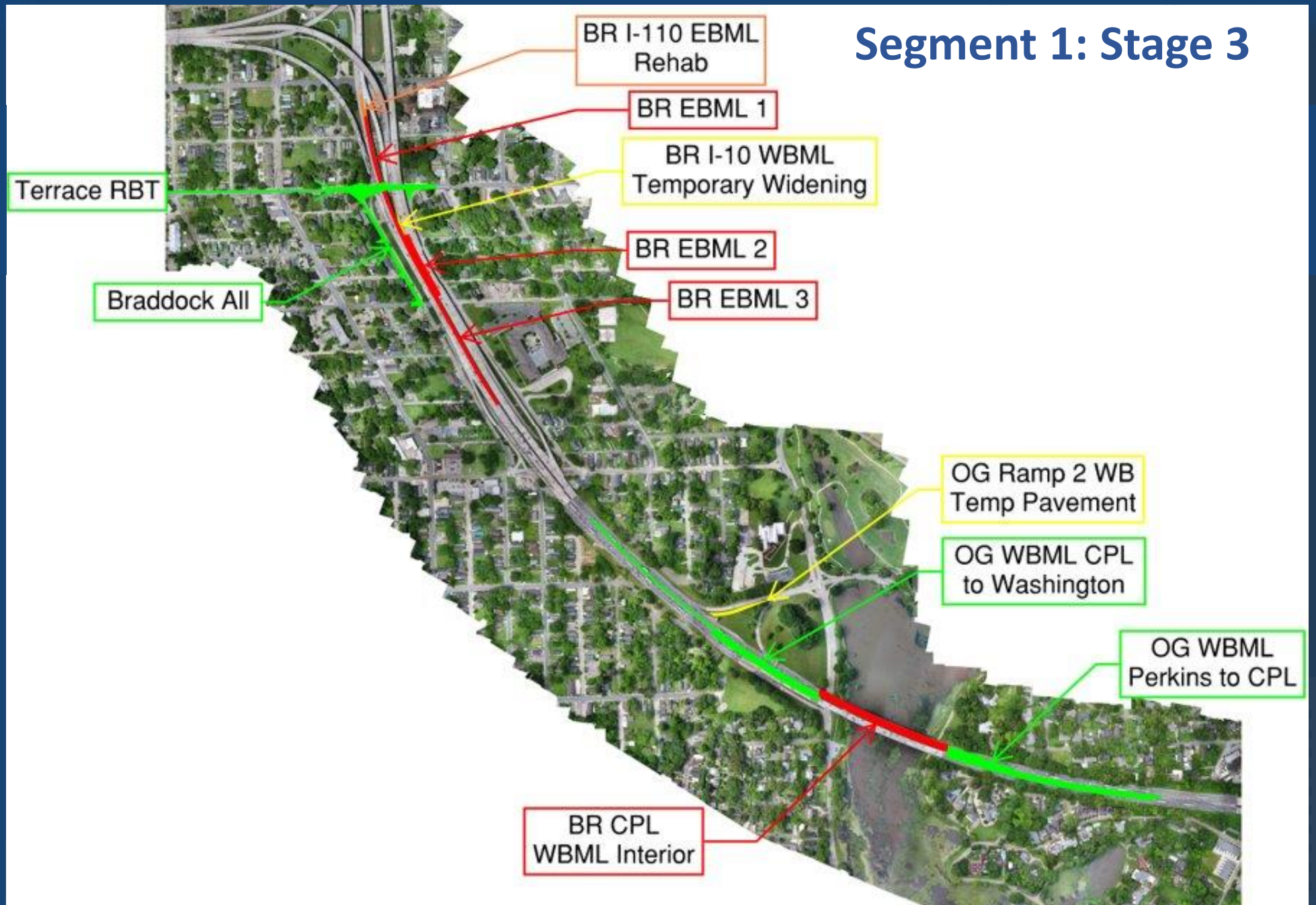
# Stages of Construction (Phase 1, Segment 1)

## Stage 3:

- Move traffic on to the westbound and eastbound bridges.
- Remove and replace the remaining eastbound bridge deck at Washington and City Park Lake



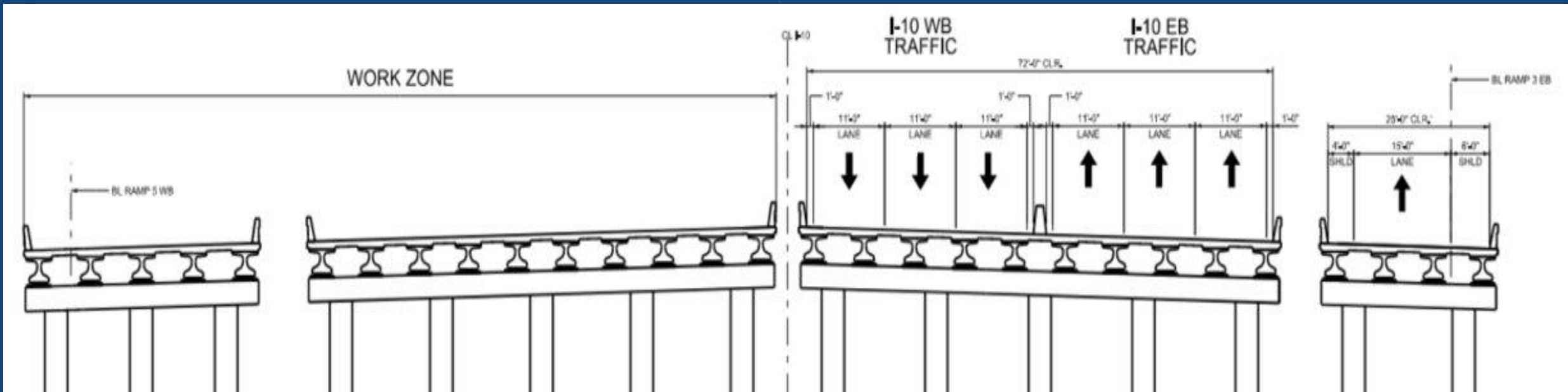
## Segment 1: Stage 3



# Stages of Construction (Phase 1, Segment 1)

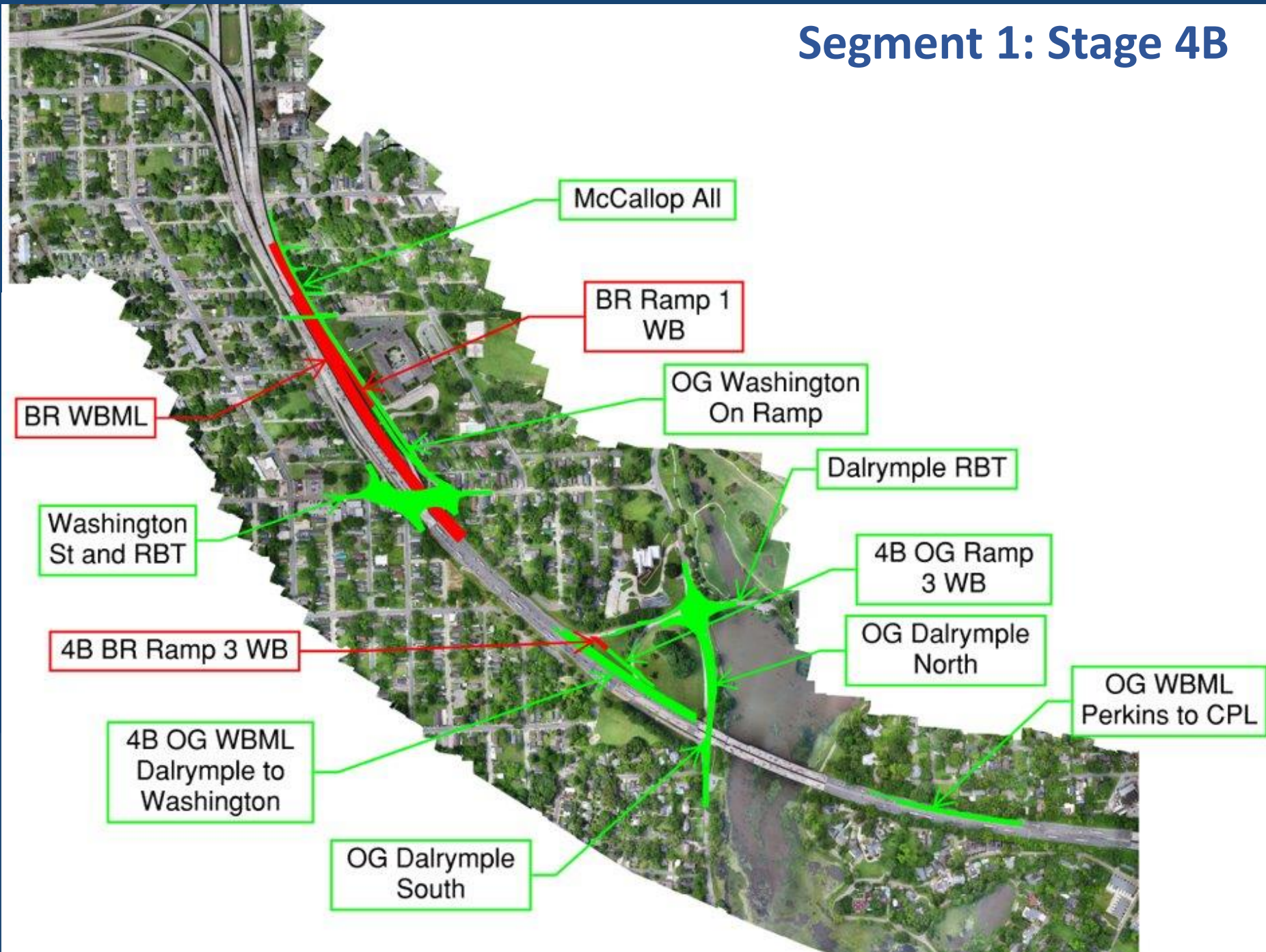
## Stage 4:

- Move traffic from the westbound bridge to the newly reconstructed eastbound bridge.
- Remove and replace the westbound bridge structures and mainline roadways.





## Segment 1: Stage 4B



# DBE Goals & Certification Requirements

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Kiewit/Boh is committed to 15% construction DBE goals established by the LA DOTD for the Project.

- DBE firms must be certified by the Louisiana Unified Certification Program for participation to be counted toward established goals.
- For more information on the DBE certification process and requirements, visit: <http://www.dotd.la.gov/ucp/> or contact the LA DOTD DBE/SBE Program Manager at (225) 379-1762.

# Work with Us: Subcontractor/Supplier Opportunities\*

**Kiewit/Boh is seeking to engage firms interested in participating on the Project. Scopes of work include (but are not limited to):**

- Aggregate supply
- Buy/tie rebar
- Concrete barrier
- Concrete flatwork
- Concrete pumping
- Electrical & Illumination
- Erosion control
- Guardrail / fencing
- ITS systems
- Landscaping
- Manufacture and supply of concrete
- Painting/sandblasting
- Permanent signage
- Saw cutting
- Structures work –walls, bridges, etc.
- Supply of pipe and fittings
- Supply of precast structures
- Temporary & permanent striping
- Traffic control
- Trucking
- Utilities
- Welding

**Visit Our Website for a  
Detailed List of  
Anticipated Scopes**

***\*We also encourage participation by local, small, and diverse companies seeking to provide ancillary services, such as catering, printing, and office supplies.***

# What does it take to work with us?

We evaluate companies on different criteria based on specific project requirements. This may include, but is not limited to:

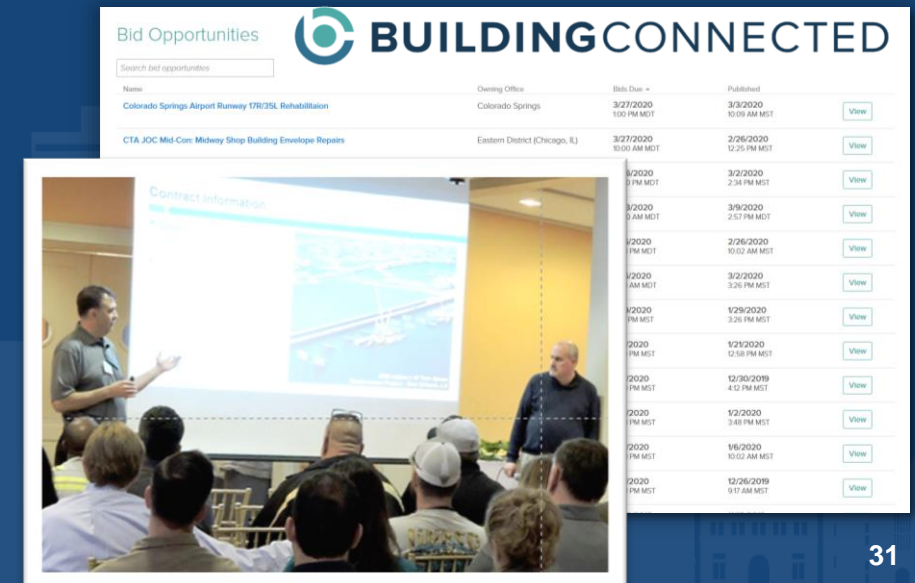
- ✓ Safety performance
- ✓ Proven quality
- ✓ Certification
- ✓ Insurance and bonding capability
- ✓ On-time performance
- ✓ Years in business
- ✓ Reputation
- ✓ Past performance with JV team members or Client
- ✓ Value-added products or services

**Equity • Inclusion • Opportunity • Growth**



# Best Practices For Maximizing DBE Participation and Success

- Work packages structured to optimize capacity of larger firms and facilitate participation by small and emerging firms
- Outreach events (general and targeted)
- Promoting connections and relationships between larger firms and DBE firms
- Extensive and timely notification of bid opportunities across a wide variety of channels
- Consistent and transparent bid processes
- Dedicated resources to address identified bid information/assistance needs
- Partnership with local community/ industry organizations to promote opportunities and align resources
- Prompt payment practices



# Questions?

Please type your questions in the Q&A panel on the right.

*One of our moderators will direct to the appropriate presenter.*

Search or type a command

KIEWIT BOH  
A JOINT VENTURE

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Q&A All My questions

Kadji Bell (Moderator) 12:32 pm  
Welcome to the webinar! You can ask questions for the presenters here.

Marie Beaudouin 12:32 pm  
Will there be a recording available after this session?

Kadji Bell (Moderator) 12:32 pm  
Yes, this session will be recorded and it will be made available for on-demand viewing.

Adrian Alvestad 12:32 pm  
Can you share any innovative types of programs that can be implemented in my organization to promote employee effectiveness?

Kadji Bell (Moderator) 12:32 pm  
Definitely! We will be going over that in the next few minutes.

Ask a question

Post as anonymous

# Resources and Assistance

Kiewit/Boh is committed to providing information and resources to assist firms seeking opportunities to participate on the Project.

- “Roadside Assistance” Workshop Series
- Bidders’ Quick Reference Guide
- Project Website

The collage features several key documents and website pages:

- Resources Page:** A website header with navigation links (Project Overview, Our Team, DBE Goals, Contract Opportunities, Events, Resources, Stay Connected) and a city skyline background.
- Organizations / Resources for Small Disadvantaged Business Enterprise:** A document stating Kiewit/Boh's commitment to providing resources and listing federal partners: U.S. Department of Commerce, Minority Business Development, U.S. Department of Transportation, and U.S. Department of Homeland Security.
- PHASE I OF THE I-10 LA 415 TO ESSEN LANE ON I-10 AND I-12 CONSTRUCTION MANAGEMENT AT RISK PROJECT:** A project title page for the Kiewit/Boh joint venture.
- BIDDER'S QUICK REFERENCE GUIDE - NEXT STEPS AND RESOURCES:** A guide with sections for:
  - JOIN OUR DATABASE!** Instructions to complete a Subcontractor Questionnaire and create an account at [buildingconnected.com](http://buildingconnected.com).
  - STAY INFORMED!** Information on keeping informed via the project website.
  - GOAL AND CERTIFICATION INFORMATION:** Details on the 7% pre-construction and 15% construction DBE goals and the Louisiana Unified Certification Program.
  - CONNECT WITH US!** Contact information: Email: [J-10CMAROutreach@Kiewit.com](mailto:J-10CMAROutreach@Kiewit.com), Visit: [www.buildwithKiewit-Boh.com](http://www.buildwithKiewit-Boh.com).
- Organizations and Resources for Small, Local and Disadvantaged Business Enterprises:** A list of partner organizations including the Louisiana Chamber of Commerce, American Chamber of Commerce, Supplier Development Council, Office of Fair Share, Unified Certification Program (LA), Women's Business, Louisiana District, Small Business, Education, Council (WBEC) South, and Greater Baton Rouge.
- Project Website:** A screenshot of a highway construction site with a large truck and cars.

# Next Steps

## Step 1:

Visit <https://buildwithkbjv.com> to complete our Subcontractor Questionnaire.

The screenshot displays the website [buildwithkbjv.com/potential-contract-opportunities/](https://buildwithkbjv.com/potential-contract-opportunities/). The header includes the Kiewit/Boh logo and navigation links: Project Overview, Our Team, DBE Goals, Contract Opportunities, Events, Resources, and Stay Connected. The main heading is 'Potential Contract Opportunities'. Below this, a text block states: 'Kiewit/Boh is seeking to engage firms interested in participating in Phase I of the I-10: LA 415 to Essen Lane and I-12 Project. Potential scopes of work include (but are not limited to):'. A list of potential scopes of work is provided in three columns:

- Buy/tie rebar
- Concrete barrier
- Concrete flatwork
- Concrete pumping
- Electrical & Illumination
- Erosion Control
- Guardrail
- ITS systems
- Landscaping
- Painting/sandblasting
- Permanent signage
- Saw cutting
- Striping
- Temporary & permanent
- Trucking
- Utility relations
- Welding

Overlaid on the right side of the screenshot is a 'Subcontractor Questionnaire' form for 'I-10: LA to Essen Lane on I-10 and I-12 Phase I'. The form includes the following fields:

- First Name \*
- Last Name \*
- Company Name \*
- Email \*
- Phone Number \*
- Address \*
- Website / URL \*
- Type of Work: \*
  - ☐ Professional Services
  - ☐ Construction
  - ☐ Vendor/Supplier
- Please indicate the NAICS codes/services your company performs: \*
- Firm Description (Max 100 Words): \*
- Please attach capability statement, if available:
  - Drag and drop files here or [browse files](#)
- How many employees does your organization have?

# Next Steps

**Step 2:** Sign-up for ***Building Connected*** to be added to our bidder's list!

- Create an account with Building Connected  
<https://app.buildingconnected.com/create-account>
- You will receive an invitation to bid via Building Connected for any bid package your company has been added to.



# Stay Tuned for Future Events

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Kiewit/Boh is seeking opportunities to engage with local, small, and diverse companies interested in performing work on the Project.

Stay tuned! Information on future events will be shared via email, B2gNOW, and our project website.

# Questions and Answers

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# **Diverse Subcontractor and Supplier Outreach**

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CONSTRUCTION MANAGEMENT AT RISK PROJECT**

***Thank you for joining us!***

# Get Connected. Stay Connected.



**Email:**

**I-10CMAROutreach@kiewit.com**



**Website:**

**www.buildwithkbojv.com**

**AIM YOUR SMART PHONE  
CAMERA HERE  
TO ADD US TO YOUR  
CONTACTS.**

